

## Performance Standards for New Agents Month 1

## I. Educational Effectiveness

AB 1.	Program Planning (In depth and Outreach)  ☐ Identify TCFF issues in the county & background data
	☐ Assess all planning groups & make contact
	☐ Make a list of all changes/actions needed to re-engage planning groups
	<ul> <li>Develop plans on Texas Data as Drafts, Submit when ready</li> </ul>
<b>ΔB 2.</b>	Program Implementation
	Implement a minimum of 2-3 educational programs
	(@ 4-H meetings, civic groups, community, etc.)
	Log into 4-H Connect & print out reports (total enrollment, club roster, etc)
	☐ Attend 4-H meeting, show board meeting, and others critical to Extension mission.
AB 3.	Evaluation
	Explore Organizational Development website and review CS & P/P evaluation instruments,
	procedures.
	□ Conduct an informal evaluation of a program
С.	Accountability & Interpretation
	Get added to all appropriate team plans in the county
	Add tasks or have tasks delegated to you as appropriate
	Schedule 1-month conferences with DEA, RPL, 4-H specialist, & mentor
	<ul> <li>Develop draft plans for review by DEA (OS plans) or RPL (ANR/FCS &amp; 4-H)</li> <li>Begin submission of crop reports (ANR agents only)</li> </ul>
	<ul> <li>Submit monthly mileage and commissioners court reports to county judge with copy to DEA</li> </ul>
	Develop a personal calendar  Develop a personal calendar
	(add all local, district, regional, & state level activities, events, dates & deadlines. Use Extension
	calendar, district calendar, local 4-H calendar, and other sources.)
	☐ Report all major accomplishments on Texas Data.
ı.	Program Resources
۹.	Volunteer Management
	□ Log into 4-H Connect and print report of all registered/screened volunteers; get to know them
	☐ Attend 4-H meetings; observe & assist volunteers
	Assess volunteer needs & develop a written plan to recruit, train, support, recognize volunteer
3.	Staff Supervision
	☐ Meet formally with co-workers & support staff to discuss needs, expectations, and to establish
	written office management goals (add to OS plan)
	□ Read and learn county policies related to HR & fiscal procedures.
<b>c.</b>	Material Resources
	☐ Read & learn basics about AgriLife Best Management Practices related to financial management.
	☐ Identify and develop a list of all external groups that manage funds.
	Find the most recent annual support account reviews conducted for each account.
	Determine & document any/all issues that may could be high risk and need attention. Prioritize.
	☐ Determine if there are any Extension accounts (BLT, FPM, workshop, grants, etc).

## III. Relationships & Teamwork

A.	Internal
	☐ Make personal contact with all agents in neighboring counties. Make personal visit if possible.
	☐ Make personal contact with all specialists that support programs or issues in your county
	☐ Make personal contact with volunteers associated with each support group
	(4-H, Master Volunteers, TEEA, committee members).
В.	External
	$\ \square$ Identify all existing groups/organizations that partner with Extension. Make personal contact.
	☐ Meet all members of the court, Auditor, Treasurer, Clerk, and other key officials in county.
	Meet all members of show board individually or via board meeting.
	☐ Identify & meet as many major community opinion leaders as possible.
	☐ Accept invitations by civic & community groups or invite yourself to their meetings. Meet them.
D.	Teamwork
	☐ Contact 4-H specialist and add yourself to appropriate district 4-H event planning committees.
	<ul> <li>Identify all program plans &amp; projects that are team plans and contact lead agent to discuss your support role for those plans and projects.</li> </ul>
	<ul> <li>Actively support and attend all LAB, Youth Board, PAC, or related planning group meetings for which you are a team member.</li> </ul>
	☐ Discuss, complete, and submit revised job responsibilities to DEA for review & approval.
	☐ Attend all office conferences. Be prepared.
	□ Communicate. Cooperate. Coordinate. Collaborate on ALL duties requiring teamwork.
IV.	Training & Professional Development
A.	Onboarding/Training & Professional Development
	☐ Spend at least 1 hour per week looking over resources on Organizational Development Website.
	☐ Spend at least 1 hour per week reviewing resources & information on District & Unit websites.
	□ Read Extension Fundamentals #1 & #2.
	Email supervisor about what you learned. Be prepared to discuss.
	☐ Begin working on Self Study Guide
	☐ Meet weekly with Mentor
	☐ Meet at least once with DEA, RPL, & 4-H Specialist to discuss job duties, priorities.
	Develop a list of questions for them in advance of your meeting.
	□ Complete online training modules: History & Roots, Professionalism, Program Development,
	Volunteerism, Texas Data, Cash Management.
	Add all dates for Academy, Regional Onboarding, Mentor meetings, District & Regional
	Meetings, Career Ladder Training, and others as required.  ☐ Complete evaluation of and journal for First Step Program a
	Complete background information for Mentor & Submit.
	Review & submit position description on GreatJobs
В.	Professionalism
	<ul> <li>Assure you are dressed professionally in accordance with duties for the day.</li> </ul>
	☐ Clean your office and keep it clean
	Report to work on time, inform staff of your whereabouts when you're away from office
	☐ Communicate positively; express disagreements in a constructive, non-confrontational manner.
	☐ Follow instructions and respond promptly and professionally to requests from management
	☐ Treat people with respect and behave in a manner worthy of public trust
	☐ Represent the agency positively through your personal appearance and conduct
	Respond to all e-mails and phone calls within 24 hours, preferably the same day